



# FY 2008 First Quarter Financial Results

## FUJIMI INCORPORATED

August 1, 2007

Stock exchanges on which the shares are listed: Tokyo, Nagoya

Code: #5384

URL: <http://www.fujimiinc.co.jp/>

Representative: Akira Koshiyama, President, Chief Executive Officer and Director

Person of charge of reference: Kazuhiro Ishii, Senior General Manager

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## 1. Financial Results for First Quarter FY 2008 (April 1, 2007 - June 30, 2007)

### (1) Summary of Consolidated Financial Results

(Fractions less than one million yen are rounded off.)

	Q1 FY 2008		Q1 FY 2007		FY 2007 (reference)
	Million yen	(%)	Million yen	(%)	Million yen
Net sales	10,486	16.2	9,026	21.4	38,060
Operating income	1,415	-12.4	1,616	76.2	5,979
Ordinary income	1,459	-7.7	1,581	67.1	6,122
Net income	883	-10.4	986	60.3	4,080
Net income per share	29.84 yen		33.47 yen		138.45 yen
Net income per share (diluted)	29.69 yen		33.25 yen		137.43 yen

Note: Percentages show changes from the same quarter of the previous year

### (2) Consolidated Financial Position

	Q1 FY 2008		Q1 FY 2007		FY 2007 (reference)
	Million yen		Million yen		Million yen
Total assets	53,882		48,003		53,730
Net assets	42,842		39,715		42,638
Equity ratio	79.3 %		82.5 %		79.1 %
Net assets per share	1,441.98 yen		1,348.32 yen		1,435.75 yen

## 2. Consolidated Financial Forecast for FY 2008 (April 1, 2007 - March 31, 2008) [Reference]

	Mid-term		Fiscal Year	
	Million yen	(%)	Million yen	(%)
Net sales	20,880	13.3	44,100	15.9
Operating income	2,920	-8.6	6,810	13.9
Ordinary income	2,960	-9.4	6,870	12.2
Net income	1,850	-17.2	4,270	4.6
Net income per share	62.50 yen		144.27 yen	

### <Qualitative Information Regarding Forecast for FY 2008>

The mid-term and yearly financial results announced on May 11, 2007 have not been revised. If the forecast needs to be revised, such revised figures will be disclosed on a timely basis.

### <Note about appropriate use of the forecast>

Financial forecast is a prospective based on the information presently available and should not be construed as an assurance or guarantee of future performance. Actual results may differ from the figures provided above due to changes in business conditions.

### 3. Others

- |   |         |
|---|---------|
| 1) Transfer of any key subsidiary during the term<br>(transfer of any specified subsidiary in line with changes to consolidated scope): | None    |
| 2) Adoption of concise accounting procedures:   | Present |
| 3) Changes in the accounting method from the most recent consolidated fiscal year:  | Present |

Note: See Section 4. Others of “Qualitative Information and Financial Statements” for details.

[Reference]

#### Summary of Non-Consolidated Performance

##### 1. Non-Consolidated Performance for the First Quarter of FY 2008 (April 1, 2007 - June 30, 2007)

###### (1) Summary of Non-Consolidated Financial Results

(Percentages show changes from the same quarter of the previous year)

	Q1 FY 2008		Q1 FY 2007		FY 2007 (reference)
	Million yen	(%)	Million yen	(%)	Million yen
Net sales	8,785	17.5	7,475	18.7	32,140
Operating income	1,256	-2.7	1,291	64.0	4,913
Ordinary income	1,349	1.4	1,331	58.2	5,178
Net income	848	4.2	814	52.1	3,274
Net income per share	28.67 yen		27.66 yen		111.11 yen
Net income per share (diluted)	28.52 yen		27.47 yen		110.29 yen

###### (2) Non-Consolidated Financial Position

	Q1 FY 2008		Q1 FY 2007		FY 2007 (reference)
	Million yen		Million yen		Million yen
Total assets	49,563		44,522		49,652
Net assets	39,955		37,643		39,724
Equity ratio	80.6 %		84.6 %		80.0 %
Net assets per share	1,349.20 yen		1,277.98 yen		1,342.13 yen

##### 2. Non-Consolidated Financial Forecast for FY 2008 (April 1, 2007 – March 31, 2008) [Reference]

	Mid-term		Fiscal Year	
	Million yen	(%)	Million yen	(%)
Net sales	17,060	10.1	35,550	10.6
Operating income	2,340	-7.7	5,270	7.3
Ordinary income	2,460	-7.2	5,600	8.1
Net income	1,570	-4.0	3,580	9.3
Net income per share	53.04 yen		120.95 yen	

<Qualitative Information Regarding Forecast for FY 2008>

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<Note about appropriate use of the forecast>

Financial forecast is a prospective based on the information presently available and should not be construed as an assurance or guarantee of future performance. Actual results may differ from the figures provided above due to changes in business conditions.

## Consolidated Financial Statement for the First Quarter

(1) Quarterly Consolidated Balance Sheet (Summary)

(Thousands of yen)

	Q1 FY 2007	Q1 FY 2008	Change		(Reference)
	Amount	Amount	Amount	% Change	FY 2007 Amount
<b>ASSETS</b>				%	
<b>I. Current assets</b>					
1. Cash and deposits	11,610,828	8,775,424	(2,835,404)	(24.4)	10,710,062
2. Notes and accounts receivable	10,531,517	13,318,658	2,787,140	26.5	12,781,342
3. Inventories	5,137,640	6,643,677	1,506,036	29.3	6,151,897
4. Other current assets	2,541,030	2,731,558	190,528	7.5	2,601,581
Allowance for doubtful accounts	(28,000)	(43,275)	(15,275)	54.6	(42,211)
Total current assets	29,793,017	31,426,044	1,633,026	5.5	32,202,672
<b>II. Fixed Assets</b>					
1. Tangible fixed assets	14,827,204	19,132,032	4,304,828	29.0	18,230,735
2. Intangible fixed assets	259,386	314,827	55,441	21.4	324,960
3. Investments and other assets	3,123,843	3,009,909	(113,934)	(3.6)	2,972,624
(1) Investment in securities	859,637	593,898	(265,739)	(30.9)	530,471
(2) Other investments and assets	2,272,806	2,424,510	151,704	6.7	2,450,652
Allowance for doubtful accounts	(8,600)	(8,500)	100	(1.2)	(8,500)
Total fixedAssets	18,210,434	22,456,769	4,246,334	23.3	21,528,320
<b>Total Assets</b>	<b>48,003,452</b>	<b>53,882,813</b>	<b>5,879,361</b>	<b>12.2</b>	<b>53,730,993</b>

## (1) Quarterly Consolidated Balance Sheet (Summary)

(Thousands of yen)

	Q1 FY 2007	Q1 FY 2008	Change		(Reference) FY 2007
	Amount	Amount	Amount	% Change	Amount
<b>LIABILITIES</b>					
I. Current liabilities	8,098,890	10,891,341	2,792,450	34.5	10,990,394
1. Notes and accounts payable	4,650,558	5,768,083	1,117,525	24.0	5,373,244
2. Short-term loans payable	469,880	673,929	204,049	43.4	340,507
3. Corporate tax payable	630,854	566,673	(64,181)	(10.2)	1,251,718
4. Other current liabilities	2,347,597	3,882,655	1,535,057	65.4	4,024,924
II. Fixed liabilities	188,598	148,607	(39,991)	(21.2)	102,137
1. Allowance for employees' retirement benefits	80,299	91,618	11,319	14.1	89,569
2. long-term borrowing	—	2,262	2,262	—	2,523
3. Other fixed liabilities	108,299	54,727	(53,572)	(49.5)	10,044
Total Liabilities	8,287,489	11,039,948	2,752,459	33.2	11,092,532
<b>NET ASSETS</b>					
I. Shareholders' equity					
1. Capital stock	4,753,438	4,753,438	—	—	4,753,438
2. Capital surplus	5,045,677	5,063,384	17,707	0.4	5,062,190
3. Retained earnings	30,862,959	33,571,194	2,708,234	8.8	33,368,244
4. Treasury stocks	(1,630,877)	(1,425,387)	205,489	(12.6)	(1,445,632)
Total shareholder's equity	39,031,198	41,962,629	2,931,430	7.5	41,738,241
II. Gain or loss on revaluation and translation					
1. Gain or loss on revaluation of other securities	202,597	251,666	49,069	24.2	210,701
2. Foreign currency translation adjustment	387,761	488,361	100,599	25.9	546,507
Total gain or loss on revaluation and translation	590,358	740,028	149,669	25.4	757,209
III. Minority interest	94,405	140,207	45,801	48.5	143,009
Total net assets	39,715,963	42,842,864	3,126,901	7.9	42,638,460
Total liabilities and net assets	48,003,452	53,882,813	5,879,361	12.2	53,730,993

## (2) Quarterly Consolidated Statement of Income (Summary)

(Thousands of yen)

	Q1 FY 2007	Q1 FY 2008	Change		FY 2007 (Reference)
	Amount	Amount	Amount	% Change	Amount
Net sales	9,026,161	10,486,097	1,459,935	16.2	38,060,949
Cost of sales	5,777,723	7,122,057	1,344,333	23.3	24,974,459
Gross income on sales	3,248,438	3,364,040	115,602	3.6	13,086,490
Selling, general and administrative expenses	1,631,669	1,948,498	316,829	19.4	7,106,882
Operating income	1,616,768	1,415,541	(201,227)	(12.4)	5,979,608
Non-operating income	20,660	52,913	32,253	156.1	184,645
1. Interest received	10,856	23,647	12,791	117.8	79,868
2. Dividends received	2,068	2,801	733	35.5	3,552
3. Other	7,735	26,464	18,728	242.1	101,224
Non-operating expenses	55,747	8,529	(47,218)	(84.7)	41,371
1. Interest paid	5,276	4,940	(336)	(6.4)	10,743
2. Other	50,470	3,589	(46,881)	(92.9)	30,627
Ordinary income	1,581,681	1,459,925	(121,755)	(7.7)	6,122,882
Extraordinary profit	—	—	—	—	504,403
1. Gain on sale of membership	—	—	—	—	446,095
2. Other	—	—	—	—	58,308
Extraordinary loss	1,355	34,510	33,155	2,446.2	55,013
1. Loss on sale and disposal of fixed assets	1,355	34,263	32,908	2,427.9	31,618
2. Other	—	247	247	—	23,395
Net income before tax adjustment	1,580,326	1,425,415	(154,910)	(9.8)	6,572,273
Tax related expenses	583,455	543,356	(40,099)	(6.9)	2,488,744
Minority interest	10,845	(1,510)	(12,356)	(113.9)	3,023
Net income	986,024	883,569	(102,454)	(10.4)	4,080,505

## Non-Consolidated Financial Statement for the First Quarter

(1) Quarterly Non-Consolidated Balance Sheet (Summary)

(Thousands of yen)

	Q1 FY 2007	Q1 FY 2008	Change		FY 2007 (Reference)
	Amount	Amount	Amount	% Change	Amount
<b>ASSETS</b>				%	
<b>I. Current assets</b>					
1. Cash and deposits	9,921,633	7,150,821	(2,770,812)	(27.9)	8,693,855
2. Notes receivable	2,724,464	3,597,300	872,836	32.0	3,601,842
3. Accounts receivable	7,269,003	9,253,504	1,984,501	27.3	8,867,866
4. Inventories	3,579,674	4,167,923	588,249	16.4	3,918,834
5. Other current assets	2,270,605	2,480,302	209,697	9.2	2,277,095
Allowance for doubtful accounts	(28,000)	(35,000)	(7,000)	25.0	(35,000)
Total current assets	25,737,380	26,614,852	877,472	3.4	27,324,495
<b>II. Fixed Assets</b>					
1. Tangible fixed assets	12,195,194	15,587,747	3,392,553	27.8	14,919,004
2. Intangible fixed assets	259,386	256,953	(2,432)	(0.9)	258,831
3. Investments and other assets	6,330,425	7,103,788	773,363	12.2	7,149,881
(1) Investment in securities	514,637	593,898	79,260	15.4	530,471
(2) Stock of affiliated companies	3,294,083	3,294,083	—	—	3,294,083
(3) Other	2,530,304	3,224,307	694,002	27.4	3,333,827
Allowance for doubtful accounts	(8,600)	(8,500)	100	(1.2)	(8,500)
Total fixed assets	18,785,005	22,948,489	4,163,484	22.2	22,327,717
<b>Total Assets</b>	<b>44,522,386</b>	<b>49,563,342</b>	<b>5,040,956</b>	<b>11.3</b>	<b>49,652,212</b>

## (1) Quarterly Non-Consolidated Balance Sheet (Summary)

(Thousands of yen)

	Q1 FY 2007	Q1 FY 2008	Change		FY 2007 (Reference)
	Amount	Amount	Amount	% Change	Amount
<b>LIABILITIES</b>					
<b>I. Current liabilities</b>					
1. Notes payable	753,316	1,001,607	248,291	33.0	978,043
2. Accounts payable	3,520,784	4,525,452	1,004,668	28.5	4,011,284
3. Other	2,415,759	3,984,880	1,569,120	65.0	4,848,780
Total current liabilities	6,689,861	9,511,940	2,822,079	42.2	9,838,108
<b>II. Fixed liabilities</b>					
1. Allowance for employees' retirement benefits	80,299	91,618	11,319	14.1	89,569
2. Other	108,299	4,586	(103,713)	(95.8)	—
Total fixed liabilities	188,598	96,204	(92,394)	(49.0)	89,569
Total Liabilities	6,878,459	9,608,144	2,729,685	39.7	9,927,678
<b>NET ASSETS</b>					
<b>I. Shareholders' equity</b>					
1. Capital stock	4,753,438	4,753,438	—	—	4,753,438
2. Capital surplus					
(1) Legal reserve for capital surplus	5,038,501	5,038,501	—	—	5,038,501
(2) Surplus from transaction in treasury stocks	7,175	24,882	17,707	246.8	23,689
Total capital surplus	5,045,677	5,063,384	17,707	0.4	5,062,190
3. Retained earnings					
(1) Legal reserve for retained earnings	362,596	362,596	—	—	362,596
(2) Other retained earnings					
General reserve	25,500,000	27,000,000	1,500,000	5.9	25,500,000
Retained earnings carried forward	3,410,495	3,949,499	539,004	15.8	5,281,239
Total retained earnings	29,273,091	31,312,095	2,039,004	7.0	31,143,835
4. Treasury stocks	(1,630,877)	(1,425,387)	205,489	(12.6)	(1,445,632)
Total shareholder's equity	37,441,329	39,703,530	2,262,201	6.0	39,513,833
<b>II. Gain or loss on revaluation and translation</b>					
1. Gain or loss on revaluation of other securities	202,597	251,666	49,069	24.2	210,701
Total gain or loss on revaluation and translation	202,597	251,666	49,069	24.2	210,701
Total net assets	37,643,926	39,955,197	2,311,271	6.1	39,724,534
Total liabilities and net assets	44,522,386	49,563,342	5,040,956	11.3	49,652,212

## (2) Quarterly Non-Consolidated Statement of Income (Summary)

(Thousands of yen)

	Q1 FY 2007	Q1 FY 2008	Change		FY 2007 (Reference)
	Amount	Amount	Amount	% Change	Amount
Net sales	7,475,374	8,785,373	1,309,999	17.5	32,140,916
Cost of sales	4,890,327	6,019,844	1,129,516	23.1	21,584,313
Gross income on sales	2,585,047	2,765,529	180,482	7.0	10,556,603
Selling, general and administrative expenses	1,293,539	1,509,165	215,626	16.7	5,642,913
Operating income	1,291,508	1,256,364	(35,143)	(2.7)	4,913,689
Non-operating income	43,556	96,595	53,038	121.8	293,749
Non-operating expenses	3,506	3,312	(194)	(5.6)	28,954
Ordinary income	1,331,558	1,349,647	18,089	1.4	5,178,485
Extraordinary profit	—	—	—	—	36,744
Extraordinary loss	1,355	34,263	32,908	2,427.9	42,023
Net income before tax adjustment	1,330,202	1,315,384	(14,818)	(1.1)	5,173,205
Tax related expenses	515,389	466,504	(48,885)	(9.5)	1,898,451
Net income	814,813	848,880	34,066	4.2	3,274,754